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# Assessment of the Sustainability of Community-owned (non-financial) **Business** Associations

SUMMARY: The community-owned non-financial business associations are playing an important role in the economy of Hungary and in shaping the social and political mood of our country. The main reason for this is that companies (e.g. health, transport, energy supply, district heating, water utilities, etc.) are in state or local governmental property, which have strategic importance, and can fundamentally influence the public mood by the quality, reliability and pricing of their services. Therefore, the efficiency of their operation, their financial position, their employability, their productivity, and the short and long term sustainability of their capital ratio have an impact on the social well-being. This social sensibility imposes an increased responsibility on the one hand on the maintainers of community-owned companies, and on the other hand on the management of organizations. Therefore, it does matter how and under what conditions these organizations can be maintained. In their study, the authors (after justifying the choice of topic) seek the answer for the following questions: How can be defined the sustainable community company? What are the indicators and how can be measured the sustainability of community companies? What conclusions can be drawn from the indicators, sub-indices and of the index change?

Key words: corporate life cycle, community-owned company, composite index, early warning system.

JEL codes: L32, Q01

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Is state-ownership justified? Can the state be a good owner? Is a private market operator more competitive and sustainable than a stateowned enterprise?

These are all questions that were raised directly and indirectly by neoclassical economists in the second half of the 19th century.

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Over the past decades, economic policy has attempted the practical implementation of both models ('dirigism' and 'night-watchman state'), but neither has managed to fulfil the expectations. Neither the solely market-based approach, nor centralised state ownership (and the regulations serving them) have proved to be sustainable in the long run.

In looking for the causes (without being exhaustive), the literature primarily suggests that in a 'stateless', purely private market

economy, on the one hand, there is a prejudice to national and community interests (e.g. justice, spatial balance, etc.) (Hanka, 1982; Stor, 2001); on the other hand, there is a risk of moral hazard (e.g. the state is forced to save strategically important companies from bankruptcy even if they were irresponsibly managed, because they are 'too big to go bankrupt', etc.) (Maggison, 2005). Exclusive state-ownership also entails many risks. For example, on the one hand, productivity, efficiency and cost sensitivity may be reduced due to the lack of sense of ownership or the monopoly position of the organisation; and, on the other hand, due to the 'suctionbased' economy, required developments and investments may not be realised, products and technologies may become obsolete (Maggison, Jeffry, 2003; 1987).1

It is no coincidence that today the literature addresses the issue of optimal (or near) dual ownership structure rather than whether or not such a structure is justified, with particular regard to its role in equalising the economy in periods of macroeconomic turbulence and its impact on social well-being.2

## MACROECONOMIC IMPORTANCE OF COMMUNITY-OWNED COMPANIES

In Hungarian practice, community-owned companies organisations are economic controlled by the central government (State) and local governments, as well as their subsidiaries. Hungarian statistics have been examining these entities separately since 2010 (within the corporate sector) (Hungarian Central Bank, 2019).

Directly state and municipality-owned companies are identified annually on the basis of the breakdown of their share capital in the corporate tax return (information disclosed in the companies' financial statements is

used to identify their subsidiaries). Financial accounts are prepared on the basis of corporate tax returns and annual financial statements. Additional data provision helps to compile the data on stocks and the components of the annual changes in stocks in sufficient detail and with sufficient precision.3

In recent years (2010-2017), there has been no material change in the number of community-owned companies, which fluctuated between 2,200 and 2,300 (the number of organisations entering and leaving the group of community-owned companies was approximately identical). A larger decrease in the number of community-owned companies occurred in 2017, mainly due to the winding up of a higher number of municipality-owned enterprises and the decline in the number of start-ups. At the end of 2017, about a quarter of community-owned companies were owned by the state, which showed a modest increase in the period under review (Hungarian Central Bank, 2019).

State and municipality-owned companies represent merely over 10 percent of all Hungarian companies; in contrast, the European Union average is close to 20 percent. Consequently, the allegations referring to the State's excessive re-privatisation efforts are groundless (Dietrich, 2012, p. 6; Schöneich, 2001, p. 7).

The proportion of value added, sales revenues, real assets and balance sheet totals are appropriate for the size of the examined group of enterprises (Figure 1).4

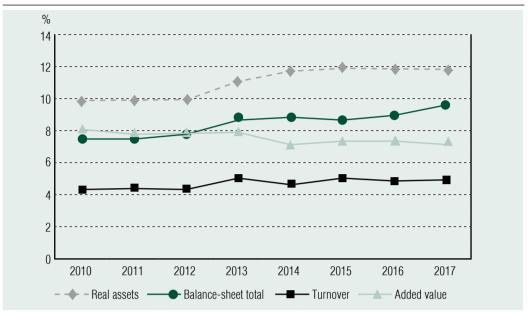
However, the value added of communityowned companies (with the exception of the energy sector) is much lower than that of their privately-owned counterparts (see Figure 2).

However, community-owned companies (in accordance with their profiles) are significant employers in all OECD countries, including Hungary (see Figure 3).

In summary, it is hardly disputable that the

Figure 1

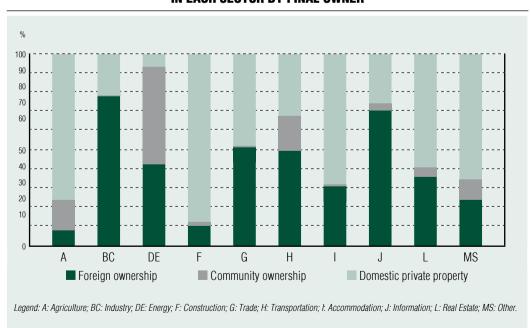
## **SHARE OF COMMUNITY-OWNED COMPANIES**



Source: Hungarian Central Bank, financial accounts, edited by the authors based on the financial accounts of community-owned companies

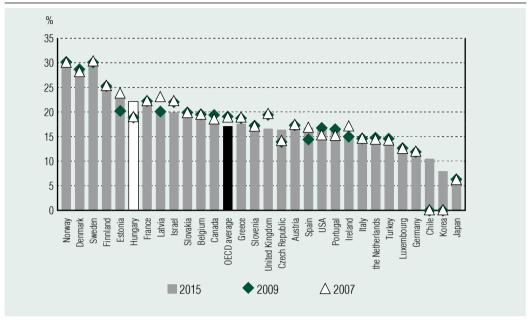
Figure 2

## **BREAKDOWN OF THE VALUE ADDED BY HUNGARIAN COMPANIES** IN EACH SECTOR BY FINAL OWNER



Source: Hungarian Central Bank, corporate database for statistical purposes, edited by the authors based on 2017 data





Source: Government at a Glance 2017 - © OECD 2017

examined group of companies require special attention both from a macroeconomic and a microeconomic point of view and both with regard to employment rates and sales revenues.

## DEFINITION AND CHARACTERISTICS OF SUSTAINABLE COMMUNITY-OWNED **FNTFRPRISFS**

The concept of sustainability is far from novel (Carson, 1962; Meadows et al., 1972; Brown, 1981). The authors of the first studies addressed sustainability separately, more than once adopting a mutually exclusive (growth vs. sustainability) and a fundamentally ecological approach.5

Over the past decade, the two different approaches to the issue (benefit vs. ecologybased) have converged, as confirmed by reports from the United Nations (United Nations, 2011; 2012; UNEP, 2011) and by the individual Member States. On the other hand, since the 1990s, the concept of sustainability has been extended to the meso level (e.g. Bajmócy et al., 2012; Dirk, 2003).

Compared to the research of macro (Rio, 1993; Kerekes, Jámbor, 2012; Slavik, 2013) and meso-level sustainability (Hungarian Regulatory Commission Technical Construction / ÉMSZB/, 2018; DU, 2004; Birkmann et al., 1999), corporate sustainability has a much shorter history. The fact that, since the 1950s, mainstream literature has focused primarily on corporate growth (Penrose, 1959), which is not the same as corporate sustainability (the latter being a more complex concept), has contributed to this situation.

A paradigm shift has taken place over the years: now it is believed that sustainable companies meet social, ecological economic expectations at the same time;

sustainability is defined as a balanced and stable interaction of these three factors.6 In other words, economic expectations that are in line with the owners' expectations (e.g. expansion of core business, technological change, etc.) may not have negative natural or environmental impacts (because natural capital can only be partly replaced by physical capital) or contradict social expectations (e.g. quality of service etc.).7

An examination of the interdependence between ecological, economic and social expectations is also relevant because the traditional - partial - view makes it difficult to promote the ecological and social aspects.

Sustainability is not independent of the classic life cycle curve theory for companies (Adizes, 1990; Kocziszky, 1994), and, in an optimal case, an early warning system could draw attention to the fact that the critical (inflectional) point of the curve (where performance indicators tumble sharply) is approaching.

It is worth distinguishing between sustainability (a static state) and sustainable development (process). In our research, we attached importance to the latter (in terms of corporate life cycle curves).8 That is, the life cycle of a company fulfils the criterion of sustainable development if the value of the composite index of the indicators of sustainability (after the foundation, start-up and profitability phases vs. aging and crisis phases) does not decrease monotonically.

Preconditions for sustainable corporate development in the long term:

- value-oriented strategic thinking,
- increase of assets,9
- environmentally conscious behaviour,
- technological and organisational renewal,
- value-oriented competencies development.

The so-called fourth industrial revolution makes this issue particularly relevant to corporate sustainability research, which

poses new challenges for companies and management. It is not difficult to predict that digitalisation will seriously affect sustainability. Only companies face meet this challenge successfully that are capable of meeting the requirements of smart factoring themselves (i.e. high productivity, collaboration as a network, digitalisation, flexibility; Aier, Dogen, 2005, p. 610).

## INTERPRETATION OF THE SUSTAINABILITY INDEX

Against this backdrop, research and analysis of the sustainable operation and development of community-owned companies is a legitimate need of the owners and society. This is what our indicator model to be presented is designed to help with.

Input indicators provide information on the input conditions; status indicators on operational characteristics, while output indicators on the performance of the business (Figure 4).10

The setting of input indicators was influenced both by economic and social policy considerations and by the proprietor's (owner's) vision and strategy for the sector (Figure 5).

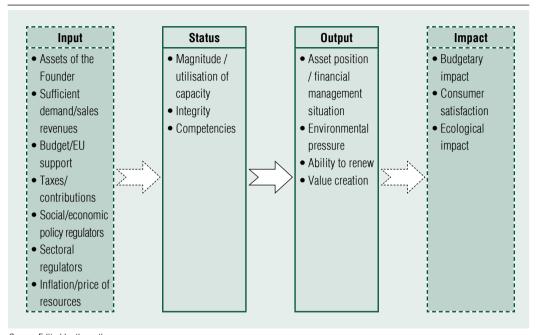
Besides the quantitative and qualitative characteristics of the inputs, status indicators are influenced by the corporate management (Figure 6).

Output indicators describe the company's ability to renew, create value, its asset and financial position, and its impact on the environment (Figure 7).

When defining the indicator groups, their interpretability in terms of business economics, their easy and quick quantifiability (i.e. their definition entails minimal extra burden) and their comparability within the sector were considered.

Figure 4

#### INDICATORS INFLUENCING THE SUSTAINABILITY OF A PUBLIC ENTERPRISE



Source: Edited by the authors

Figure 5

#### AN OUTLINE OF THE MECHANISM OF ACTION OF INPUT INDICATORS

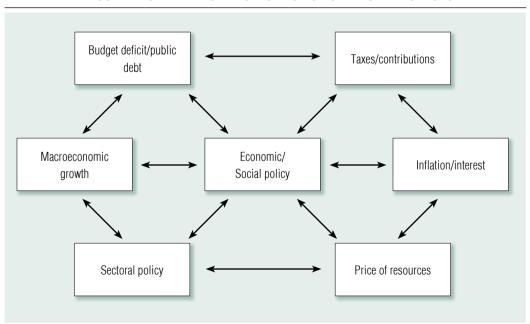
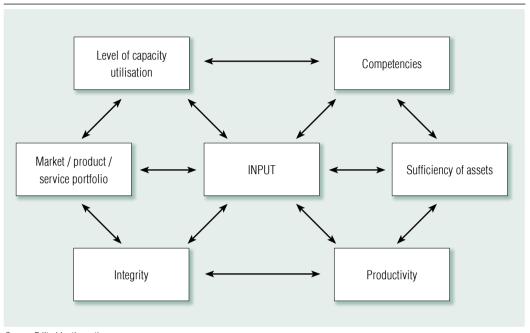


Figure 6

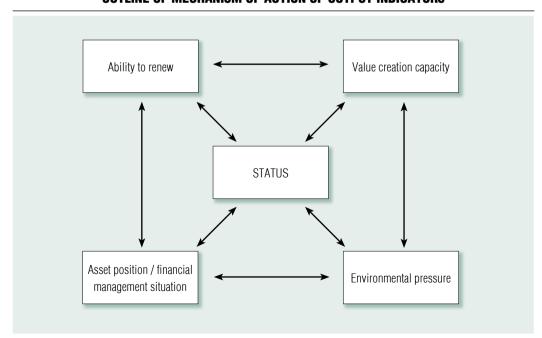
#### **OUTLINE OF MECHANISM OF ACTION OF STATUS INDICATORS**



Source: Edited by the authors

Figure 7

#### **OUTLINE OF MECHANISM OF ACTION OF OUTPUT INDICATORS**



Regular (annual) quantification of the examined indicators and the examination of their relationships support the development of the corporate vision and strategy and the monitoring of the results by setting the desirable (target) value of each indicator (Figure 8).

Ιn accordance with the corporate for management's margin manoeuvre regarding corporate sustainability, three status indicators (integrity, competencies, capacity/ productivity) and four output indicators (ability to renew, value creation, increase of assets/financial management, environmental sustainability) were examined.11

The development of a significant part (almost 75 percent) of the indicators does not represent an additional burden for those concerned, as data can be looked up in the reports to be submitted to the Central Statistical Office, the National Tax and Customs Administration of Hungary and the Ministry of Innovation and Technology (Table 1).

The sustainability index (I) is a composite index composed of two sub-indices as follows:

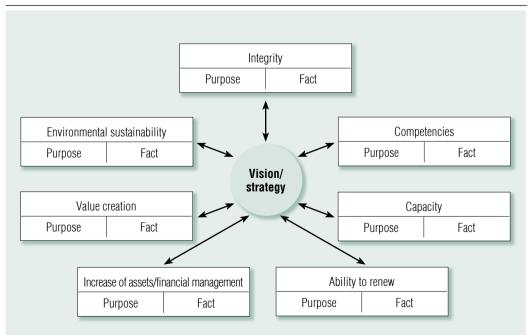
$$\begin{split} I(t_1-t_2) = & f[II(t_1-t_0), KI(t_1-t_0), TI(t_1-t_0), MK(t_1-t_0), \dot{EI}(t_1-t_0), VI(t_1-t_0), KF(t_1-t_0)] \end{split}$$

## STATUS INDICATORS

Within this framework, three sub-indices describing three status (integrity, competencies, performance) were defined, which include six indices. The following is a summary of preliminary experiences gained in quantifying these indicators and the associated risks.

Figure 8

#### RELATIONSHIP OF INDICATORS INCLUDED IN THE MODEL TO THE CORPORATE VISION/STRATEGY



#### DATA PROVISION OBLIGATION RELATED TO INDICATORS

No.	Sub-index	Indicator	Data provision
1.	Integrity sub-index	Legal compliance	Voluntary (SAO)
		Ethical compliance	
2.	Competencies sub-index	Individual competencies	Own assessment/calculation
		Organisational competencies	
3.	Capacity/productivity sub-index	Time base	Hungarian Central Statistical Office
		Performance standard	
4.	4. Ability to renew sub-index	Technical and technological renewal	Mandatory for EU projects (Ministry for Innovation and Technology)
		Offering portfolio renewal	Mandatory (HCSO)
		Organisational and managerial renewal	Own assessment/calculation
5.	Value creation sub-index	Quality, reliability	Voluntary
		Value added	Mandatory (HCSO)
6.	Increase of assets/financial	Capital efficiency	Mandatory (HCSO)
	management sub-index	Asset efficiency	
		Liquidity	
		Value added	
7.	Environmental sustainability sub-	Specific water use	Mandatory (National Tax and Customs
	index	Specific energy use	Administration of Hungary, NTCA)
		Specific pollutant use	

Source: Edited by the authors

## Integrity sub-index

The Integrity Index is a composite index, which measures the legal, transparent, and ethical operation of a company.

Creating value is an essential precondition for corporate sustainability, a necessary but not sufficient condition of which is the existence regular and ethical values that serve the common good. Amoral corporate behaviour that violates legal regulations and the interests of the community, 'manoeuvring' and corruption, will eventually have a negative impact on a company's earnings, assets and creditworthiness (see Figure 9).

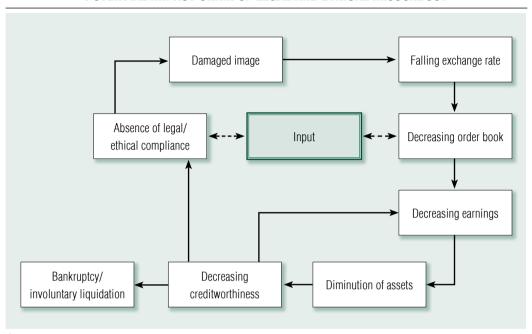
## Legal compliance

The requirement of legal and regulatory compliance is not unknown, due to the SAO's audit and advisory activities and 'good practice' conferences related to its audits.12

We recommend defining the indicator using a questionnaire consisting of 15 questions (which is simpler than the practice of the SAO) (see Table 2). Question can be answered by giving binary (yes or no) answers,

Figure 9

#### POTENTIAL IMPACT CHAIN OF LEGAL AND ETHICAL MISCONDUCT



Source: Edited by the authors

Table 2

#### **QUESTIONNAIRE FOR INVESTIGATING THE REGULARITY**

Na	o. Question	Rating		Decis of voting
No.	question		5	Basis of rating
1.	Are they aware of the requirements of the EU market surveillance framework for the products produced / services rendered?			The legal regulations specified in the annex to the Operational and Organisational Rules
2.	Do they fulfil the requirements of the EU market surveillance framework for the products produced / services rendered?			Transposition of the EU Regulation
3.	Does the company have a Privacy Policy?			Privacy Policy
4.	Does the company fully compliant with the rules applicable to data processing (GDPR)?			Communication Policy
5.	Are the Operational and Organisational Rules regularly updated?			Operational and Organisational Rules
6.	Is the company's Risk Management Policy regularly updated?			Risk Management Policy
7.	Does the company have a Public Procurement Policy?			Public Procurement Policy

No.	Question	Rating		Pagin of vations
NU.	question		5	Basis of rating
8.	Does the company have an External Communication Policy?			Communication Policy
9.	Does the company have a Policy for the disposal of unused assets?			Disposal Policy
10.	Does the company have a Data Security Policy?			Data Security Policy
11.	Is the use of corporate assets fully regulated?			Asset Use Policy
12.	Are the principles for delegating decisions regulated?			Operational and Organisational Rules
13.	Are the remuneration principles fully regulated?			Collective Bargaining Agreement
14.	Are policies accessible to those concerned on the Internet?			Manual verification
15.	Does the company have a compliance officer / organisation?			Operational and Organisational Rules
Total:				
Maxin	num score	75 p	oints	

Source: Edited by the authors

which can be evaluated on a two-point scale (0 and 5). The person responsible for completing the questionnaire should be nominated by the senior manager of the company. For this indicator, it is advisable to determine the expected score ('ding value').

When examining legal and regulatory compliance, it may be a risk that the entity concerned wants to paint a better picture of itself than the actual one, and/or the person who completed the questionnaire was not fully aware of the current legal requirements; thus, their answers are inaccurate.

#### Ethical compliance

Assessments of ethical and integrity risks for the range of potential companies - thanks to audits by the Hungarian State Audit Office of Hungary - have been carried out several years. Thus, the concept of integrity and the importance of internal controls are not new to the managers of the companies concerned (Domokos, 2015).

There is questionnaire consisting of twelve questions and related instructions designed to check ethical compliance. The questions are Yes/No questions (Table 3). The person responsible for completing the questionnaire (similarly to the foregoing) is the person designated by the company's senior manager (e.g. the head of the Ethics Committee).

Risks associated with the definition and evaluation of the index:

- the survey is subjective; there is a risk that the reporting organisation may wish to paint a more positive picture of its functioning of its internal control system than the actual one;
- this risk probably cannot be eliminated completely, but it can be reduced through random checks, audits by the Hungarian State Audit Office of Hungary and, if

#### **QUESTIONNAIRE FOR EXAMINING ETHICAL COMPLIANCE**

B1 -	Quantina		ting	Barda of making
No.	Question	0	5	Basis of rating
1.	Does the company have a Code of Ethics?			Code of Ethics currently in force
2.	Are there ethics training courses at the company?			Ethics training on an annual basis
3.	<u>Is</u> the Code of Ethics compliant with the company's mission statement?			Corporate mission statement
4.	Does the Code of Ethics specify what is considered corruption?			Code of Ethics
5.	Does the Code of Ethics accurately define the concept of business gift?			Code of Ethics
6.	Is the company's Code of Ethics reviewed annually?			Regulation of the reviews of the Code of Ethics
7.	Does the Code of Ethics specify any standards of conduct with clients?			Code of Ethics
8.	Does the Code of Ethics specify any standards of conduct between employees?			Code of Ethics
9.	Does the Code of Ethics define the concept of 'conflict of interest'?			Code of Ethics
10.	Does the Code of Ethics define the concept of 'business secret'?			Code of Ethics
11.	Does the company have an Ethics Committee?			Operational and Organisational Rules
12.	Does the Code of Ethics state the requirement of non-discrimination?			Code of Ethics
Total:				
Maxin	num score:	60 p	oints	

Source: Edited by the authors

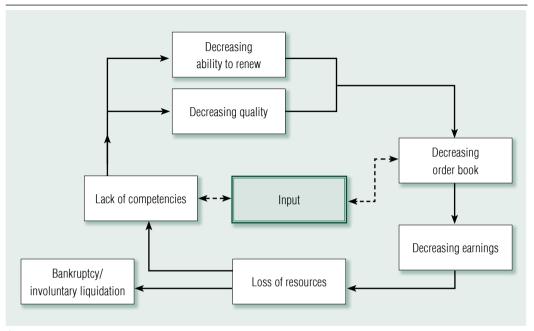
necessary, holding certain individuals personally liable.

## Competencies sub-index

Knowledge, knowledge capital and competencies - which are a prerequisite for the foregoing - are playing an increasingly important role in the operation sustainability of companies.

Competencies, which are defined as a set of skills, abilities and inborn personality characteristics and which the index is intended to quantify, can be measured both at the individual and organisational level.<sup>13</sup> Renewal, the realisation of which is related to personal and organisational competencies, is a condition for corporate sustainability (Figure 10).

#### POTENTIAL IMPACT OF A LACK OF COMPETENCIES



Source: Edited by the authors

It is in interest of companies to identify and close the competency gap resulting from technical and technological changes.14

#### Individual competencies

Individual competencies are a set of abilities and skills that express the knowledge and experience of a specific person, and make them suitable for a specific job.15 In other words, they include knowledge, experience and inborn personality characteristics.<sup>16</sup>

There is some domestic experience with individual competency assessment, such assessments are mostly used in primary and secondary education to assess students' knowledge.

In Hungary, as opposed to the practice of the developed countries, competency assessments of the employees of economic entities are ad-hoc; there are no uniform practices or methodology. However, there is an increasing

needed for measurements in connection with individual performance appraisals.

Three ratings (1, 3, 5) can be assigned based on the questionnaire developed to measure individual competencies, which contains 15 questions (Table 4).

A required minimum score can also be determined individually for each person (based on, for example, their age, educational qualifications, etc.).

Individual competency assessments are primarily serve the best interests of the people concerned (employee, line manager, human resource manager), and the related information should, therefore, be treated as confidential.

Its purpose is to identify strengths and deficiencies, and to develop individual and organised training plans/programs to eliminate the latter. Questionnaires must be completed by both the employees concerned and their respective line managers. Based

Table 4

#### AN EXAMPLE OF THE MEASUREMENT OF INDIVIDUAL COMPETENCIES

No	Dating spikeries		Rating		
No.	Rating criterion	1	3	5	
1.	Conflict management skills				
2.	Continuous learning				
3.	Ability to comply with the standards of conduct				
4.	Problem-solving skills				
5.	Proficiency (practical expertise)				
6.	Ability to work independently and to make decisions				
7.	Sense of responsibility, reliability				
8.	Work discipline				
9.	Sense of initiative				
10.	Performance				
11.	Client and partner focus				
12.	Resilience				
13.	Cost sensitivity				
14.	Digital competencies				
15.	Methodological competencies				
Total	score:				
Maxin	num score*:		75 points		

Comment: \* Answers are rated as follows: 1 - insufficient, 3 - medium, 5 - good.

Source: Edited by the authors

on the comparison of the two, a personal competency development plan can be drawn up (Veresné, 2005).

There are multiple risks associated with measuring individual competences, such as:

- the appraisal of individual competencies is subjective,
- for self-interest, the individual wants to show a more favourable picture of themselves and their competencies than the reality,
- no competency development proposal tailored to the employee is made after the

- assessment of competencies, or even if it is made, the employer does not support its implementation,
- the employee lacks the ambition to develop their competences,
- for self-interest, the manager wants to show a less favourable picture of the employee than the reality.

Indicator of organisational competencies

The suitability of a given organisational unit of a company to perform a specific set of tasks: a set of expected knowledge, skills, abilities,

standards of conduct in order to perform the tasks of the organisational units in good quality (OECD, 2013).

Hungarian experience in measuring competencies at the organisational level is relatively scarce (if any, it is treated as a business secret), despite the fact that several consultancy firms are offering this type of service.

In contrast, relevant international practice has become a rich and integral part of the human resource and performance management system.17

Due to the scarce domestic experience, the survey requires careful preparation and further caution. Organisational competencies (those of a group, department, etc.) must be measured based on criteria defined in accordance with the roles, powers and responsibilities of given unit, on the one hand, and of direct manager of the unit, on the other hand.

The applicability of our method was examined in relation to the Human Resources Department. The survey questionnaire consists of 11 questions (Table 5).

Table 5

## AN EXAMPLE OF THE RESULT OF ORGANISATIONAL COMPETENCIES IN THE HUMAN RESOURCES DEPARTMENT

No	Doting oritorion		Rating	
No.	Rating criterion	1	3	5
1.	Are the inputs needed for the organisation's value creation processes provided?			
2.	Are coordination patterns and routines provided for efficient resource use?			
3.	Is the knowledge that defines the interactions between the power groups appropriate?			
4.	Do the employees have the physical and psychological abilities required for the activity?			
5.	Does the management properly manage immaterial resources (innovation, reputation, etc.)?			
6.	Is the knowledge management system working properly in your organisation? $ \\$			
7.	Is organisational learning an important part of operation?			
8.	Does the senior management add value to the operation?			
9.	Does redundant hierarchy make the organisation's operation more difficult?			
10.	Does the technology used meet today's requirements?			
11.	To what extent does organisational culture support the development of individual creative solutions?			
Total :	score:			
Maxin	num score*:		55 points	

Comment: \* 1 - insufficient, 3 - medium, 5 - good

An expected score can be recorded separately for each organisational unit, and the results of the organisational units can be compared on the basis of percentage results (Table 6).

Competency-based organisational structure, according to our experience, is a relatively new concept in Hungarian corporate practice. Therefore, there is scarce practical experience in this area, which may also affect the risk involved in this type of surveys. The following should be considered:

- resistance of the organisation concerned or of the head of the organisation and 'window-dressing',
- •no competency development plan is prepared in relation to the survey, or even if one is prepared, it is considered to be a mere formality by those concerned.

## Capacity/productivity sub-index

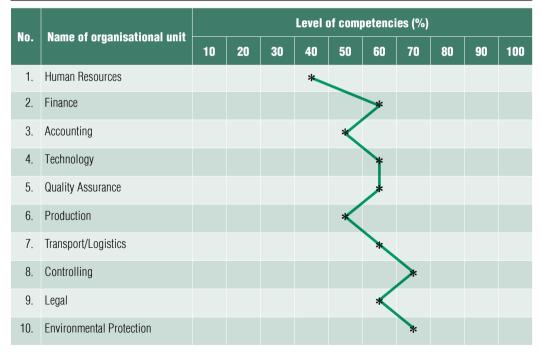
A company's 'performance' is the quantity of a product/service, expressed in a given unit of measurement, which can be produced with the given set of assets, during the given time (days, shifts), under the given technical and organisational conditions and considering the given product mix. Capacity is calculated using the most favourable data (optimal time without downtime and emergency situations).18

Throughput is the actual capacity in a period of time, which can be determined by taking into account the greater downtime.

The determination of capacity bottlenecks is a basic business economics knowledge; therefore, people are (should be)

Table 6

## AN EXAMPLE OF THE COMPARISON OF COMPETENCIES WITHIN ORGANISATIONAL UNITS



#### **COMPONENTS OF CAPACITY UTILISATION**

No.	Description	Quantification	Source of data
1.	Actual throughput	(actual time base less emergency situation/standard plus losses)	Technical/technological data
2.	Productivity	Net sales revenues/head count	Profit and loss account/financial statements

Source: Edited by the authors

expected to have the knowledge and data required for its determination. In addition, the company is obliged to provide the Hungarian Central Statistical Office with capacity data on a regular basis.

The level of utilisation of the company's production equipment can be determined as the ratio of planned and actual throughput (Table 7).

Planned throughput = [(time base according to the work schedule (hours/year) × number of working days × number of actual shifts × number of homogeneous machines) - required hours of planned preventive capacity].

When calculating capacity utilisation, the following risks should be considered:

- the throughput standard is approximate as the calculation is made using a selected socalled 'lead product',
- when defining the time base, they take into account more downtime than actual one in order to distort production information.

An aggregate index based on the weighted arithmetic mean of the three factors, as follows:

Aggregate status  $Index = 0.3 \times [(legal\ comp$ liance + ethical compliance + organisational  $competencies)]/3 + (0.7 \times capacity utilisation).$ 

Giving a greater weight to capacity utilisation is justified by its greater impact on output.

## OUTPUT INDICATORS

Four indicators (ability to renew, value creation, increase of assets/financial management, environmental pressure) have been included in the analysis of the output side of communityowned (non-financial) companies.

## Ability to renew sub-index

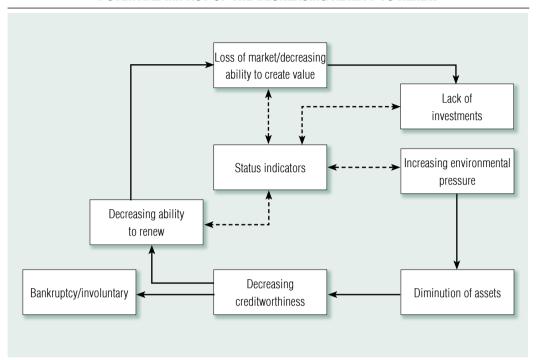
Renewal is a key element of corporate sustainability. It is no coincidence that the literature discusses the companies' ability to renew themselves as a priority (OECD, 2013a; OECD, 2013b). The ability to renew depends on several factors (technology, competencies, product/service portfolio, value quality, financial management, demand).

The lack of ability to renew leads to market loss, decreasing ability to create value, rescheduling or lack of investments, increasing environmental pressure, diminution of assets, loss of creditworthiness, which may result in the instigation of bankruptcy and involuntary liquidation proceedings (Figure 11).19

## Indicators of technical and technological renewal

Technical and technological renewal means any conscious change aimed at modernising existing devices, equipment, systems, techniques,

#### POTENTIAL IMPACT OF THE DECREASING ABILITY TO RENEW



Source: Edited by the authors

procedures, improving productivity, increasing efficiency or reducing risk factors.

The concept is easy to interpret, and even nowadays technical and technological renewal is a common topic in Hungarian literature (not least thanks to EU and TÁMOP grant programs etc.), it is rarely quantified (mostly as indicators used in grant applications).20

Maintaining the ability of regular technical and technological renewal is expenditure-(investment-) intensive; therefore, its costs have to be taken into account when measuring it (Table 8).

The aggregate indicator is the arithmetic mean of the two sub-indicators. The following may distort the value of this indicator:

- method used to account for amortisation/ depreciation,21
- · determination and capitalisation of selfdeveloped assets.

## Indicator of the renewal of the product and/or service portfolio

Product and service renewal is any conscious change (modification) that is in line with the company's strategy and ensures better (more efficient) reach or service of consumers (users) and/or an expansion of the service offering.

Companies are required by the Central Statistical Office to report on product statistics annually, using Form No. 1039. When compiling those statistics, they need to provide the name and code number (according to the annual product inventory) of the products/ services concerned, the quantities sold and the resulting net sales revenues.

This statement (taking into account similar data from the previous year) shows the magnitude of the new products/services (in certain sectors, additional data may be

#### MEASURING TECHNICAL AND TECHNOLOGICAL RENEWAL

No.	Description	Quantification	Source of data
1.	Ability to renew technologically	(cost of purchased + self-developed technology) / annual net sales revenues	Profit indicators
2.	Ability to renew assets	Annual investment expenditure / net capital stock	Profit and loss account

Source: Edited by the authors

available on changes in the scope of services offered).

In the case of the examined service (heat supply), changes in the service portfolio can be measured by two additional indicators (Table 9).

The product/service portfolio renewal indicator can be determined from the arithmetic mean of the two sub-indicators.<sup>22</sup>

## Indicator of organisational and managerial renewal

Organisational and managerial renewal means any conscious change (modification) that improves cost sensitivity, transparency, performance and integrity of operations in accordance with the company's vision and strategy.

According to the above definition, organisational renewal may include changing the information and decision-making system, the strategy development process, or the roles, powers and responsibilities of organisational units, or increasing the number of hierarchical levels or improving their efficiency.<sup>23</sup>

The aim of renewal of the organisation and of the management system is to enhance the efficiency and effectiveness of operations and to improve the workplace climate, which should also be reflected in the company's results. The indicators can be determined from data recorded in the general ledger (Table 10).

Renewal of the corporate governance system (in line with international literature) may consist in, for example, the implementation and operation of an integrated, computeraided Enterprise Resource Planning (ERP) system. (The indicators can easily be determined from general ledger data in a relatively risk-free manner.)

Table 9

#### INDICATORS OF SERVICE PORTFOLIO RENEWAL FOR A HEAT SUPPLY COMPANY

No.	Description	Quantification	Given source
1.	Change in network density	[length of new network (km, year) / length of old network]	Investment data
2.	Change in sales revenues	[revenues from new entrants (HUF/ household, year) / revenues from old consumers]	Corporate revenues / statement of costs

Table 10

#### INDICATORS OF ORGANISATIONAL AND MANAGERIAL RENEWAL

No.	Description	Quantification	Source of data
1.	IT quality rate	[(annual net IT investment + operating costs)/annual net profit]	General ledger
2.	Process / organisational transformation rate	(annual net process organisation cost / annual net profit)	General ledger

Source: Edited by the authors

#### Value creation sub-index

The value added by the company expresses the usefulness and quality of a given product/ service, which leads to greater profit, better results and success.24

Value added by the company or enterprise value are not synonymous terms.

Our model deliberately includes the value added by the company rather than the enterprise value (the latter depends on the market value of return on assets, MROA), on stock prices for a company listed on the stock exchange, etc.25

## Indicator of quality/reliability assurance

Quality is defined as the extent to and the manner in which (reliability, compliance with the standards, utility for the intended purpose) a product/service, which satisfies real needs, satisfies the needs of the given group of consumers/users (ISO 8402).

There is a wealth of literature on quality economics and on the impact of quality on corporate productivity and competitiveness (e.g. Anderson et al., 1994; Herman and Johnson, 1999, etc.); related knowledge is taught both in technical and economic higher education. Based on the data, quality assurance expenditures in proportion to the annual net sales revenues can be determined (Table 11).26

These indicators have a value approach and are designed to bring consumer demand into line with price.

The Quality Sustainability Index can be determined by calculating the average of the above two indicators as follows: [(annual net quality assurance costs + annual net complaint handling costs) / annual net sales revenues] × 100.

Companies using quality controlling can

Table 11

#### INDICATORS OF THE SUSTAINABILITY OF QUALITY

No.	Description	Measurement	Source of data
1.	Quality assurance ratio	(net annual quality assurance costs / net annual sales revenues)	General ledger
2.	Complaint handling indicator	(net annual complaint handling costs / net annual sales revenues)	

consciously influence and optimise these two, sometimes opposite, cost components.

In the evaluation, the following should be taken into account:

- sectoral particularities (e.g. type and composition of product produced / service rendered, etc.),
- size of the quality assurance organisation (e.g. its operating costs, etc.).

Risks associated with determining this indicator: inaccurate determination of the cost centre or cost bearer, inaccurate accounting for error detection and correction costs.

#### Indicators of value added

Value added of a product/service: the difference between the sales revenues generated during a specific period and the value of the goods or services purchased. It is worth noting that companies listed on the stock exchange, where management is expected to increase the price of the company's stocks, also quantify so-called market value added (MVA) and economic value added (EVA).

The sign and magnitude of value added is an important measure of sustainable financial management (a negative value practically means a depreciation), because the return on capital employed (ROCE) is decreasing.<sup>27</sup>

There are several methods known in the literature for adding value and calculating value added (*Table 12*).

When defining these indicators, the following may have a distorting effect: the method used to account for depreciation/ amortisation, the accuracy of inventories,

Table 12

#### INDICATORS OF GROSS AND NET VALUE ADDED

No.	Description	Definition	Source of data
1.	Indicators of gross value added	[net sales revenues / (net sales revenues + capitalised value of self-produced assets - cost of goods sold (COS) – intermediated services + changes in self-produced inventories – material and energy costs – services used – other services + product and production subsidies – taxes on products and production)]	Balance sheet, narrative report
2.	Indicators of net value added	[net sales revenues / (net sales revenues + capitalised value of self-produced assets - cost of goods sold (COS) - intermediated services - amortisation/ depreciation + changes in self-produced inventories - material and energy costs - services used - other services + product and production subsidies - taxes on products and production)]	

accruals and deferrals, and the method used to account for low-value assets purchased.

## Increase of assets and financial management index

'Assets' means the totality of the tangible and intangible assets necessary for the operation of an enterprise. Assets represent the role (forms of appearance) of assets in production/ service provision (fixed assets, current assets, prepayments and accrued income), while liabilities represent the origin of entrepreneurial assets and sources of financing (equity, special reserves, liabilities, deferred income and accrued expenses).

'Diminution of assets' indicated that the company faces serious operational, financial and liquidity problems(Figure 12).

## Asset position, capital efficiency

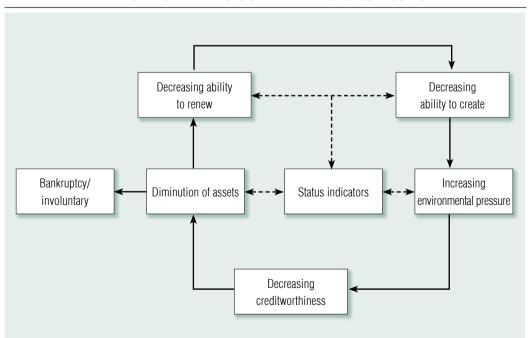
The concepts related to the increase of assets and financial management are well known, and the department concerned regularly quantifies them when preparing the annual balance sheet and profit and loss account, and provides their textual evaluation in the reports. Therefore, the determination of these indicators is not an additional burden.

The fundamental purposes of assets are to ensure the fulfilment of public tasks, serve the public interest and satisfy common needs.<sup>28</sup>

Asset management is designed to preserve and increase assets that are somehow related and interconnected.<sup>29</sup> 'Asset preservation' basically means the management of assets exercising due care; 'increase of assets' means the diversion of revenues towards investments: while 'asset utilisation' means activities ranging from leasing to utilisation.

Figure 12

#### THE SPILLOVER EFFECTS OF THE DIMINUTION OF ASSETS



This index shows the dynamics of changes in corporate assets.

Asset position and capital efficiency are important measures of the position and sustainability of operation of a given enterprise.

Based on data in the balance sheet of the enterprise, several asset and capital structure indicators can be calculated (Table 13).

Primarily those indicators are relevant to the model that represent the asset position of the company as a percentage or its year-onyear change.

The risk associated with defining indicators of changes in asset position and capital efficiency is relatively low due to the fact that these indicators are to be determined based on data reported in the profit and loss account and the balance sheet. Therefore, any risk may only arise from the manipulation of these data (e.g. accruals of amortisation/depreciation, prepayments and accrued income/deferred income and accrued expenses, etc.).

## Profitability, liquidity position

Profitability is a measure of how effectively a company uses the resources made available to it (labour, technology, capital).

The concepts and knowledge related to this indicator are included in the textual notes attached to the financial statements; therefore, their definition does not represent an additional burden.

Profitability examines the results of a company for a given period (annual activity) using various indicators (derived from the profit and loss account and the balance sheet).

Profitability is analysed on the basis of ratios (result category/projection basis).

Calculations of the company's profitability are included in the supplementary notes of the report stipulated by the act on accounting (the most frequently used indicators are summarised in Table 14).

## Environmental sustainability sub-index

According neoclassical to economists, the pressure<sup>30</sup> reducing environmental increases the company's costs and reduces its competitiveness (negative externality). In contrast, Porter perceives the environmental pressure caused by companies as inefficiency

Table 13

## INDICATORS OF THE COMPANY'S CAPITAL STRENGTH AND CAPITAL STRUCTURE

No.	Description	Calculation method	Source of data
1.	Capital strength	(equity capital/total liabilities)	Balance sheet, narrative report
2.	Equity capital increase indicator	(equity capital/share capital)	
3.	Fixed asset coverage ratio	(equity capital/fixed assets)	
4.	Asset turnover	(net sales revenues/total assets)	
5.	Capital efficiency	(profit – or loss – after taxes/equity capital)	
6.	Fixed assets ratio	(fixed assets/total assets)	
7.	Equity capital turnover	(net sales revenues/equity capital)	

#### **INDICATORS USED TO EXAMINE PROFITABILITY**

No.	Description	Calculation method	Source of data
1.	Return on investment – ROI	(profit or loss after taxes/total assets)	Profit and loss account
2.	Return on equity — ROE	(profit (or loss) after taxes/equity capital)	
3.	Return on sales – ROS	(operating profit or loss/net sales revenues)	
4.	Cash flow gap	(narrow cash flow/net sales revenues)	
5.	Return on assets	(profit before taxes/all assets)	

Source: Edited by the authors

or waste (of materials, energy, etc.) (Porter, Linde, 1995).

According to Porter, innovation-oriented corporate behaviour (e. g. through the introduction of new materials and technologies) is a possibility for reducing environmental pressure, while maintaining the company's competitiveness.31

The assessment of the difference between these two schools of thought is more complex and requires the corporate management to assume social (ecological, health related) responsibility in addition to responsibility for achieving economic goals.

The reason is that the aim of corporate sustainability is not only to maximise a single factor (after-tax profit for the year) in the short term, but rather the sustainability of operations.<sup>32</sup>

using an Environmental Companies Management System (EMS)<sup>33</sup> and/or an ISO 14001 certified system were familiar with the concepts related to environmental pressure and pollution and knew how to quantify them (the environmental risk assessment guidelines specify the magnitude of the risks to air, soil and water). On this basis, economic organisations are required to declare an environmental pressure charge advance and their annual environmental pressure charge liability (using Reporting Form No. 1850 of the NTCA). However, this is still fundamentally new for most Hungarian companies.

To decrease the companies' environmental pressure three indicators are quantified by the model (Table 15).

Change in environmental pressure can be measured by the change in the simple arithmetic mean of the three indices. (The audited company quantifies the above data but treats them as business secrets and, therefore, has not disclosed them to us.)

The following may pose a risk when calculating this index:

- 'window-dressed' data used by companies to avoid the payment of environmental pressure charges (Act LXXXIX of 2003 on Environmental Pressure Charges) and/or penalties,
- the result is not sector-independent (e.g. from the basic charge/heating rate/sanitary hot water rate calculation methodology).

#### EMPIRICAL EXPERIENCE

We tested the applicability of our model using public data of a water utility company for the 2010-2017 period.

As the first step, in addition to the availability of data, we examined the closeness of relationships between individual indicators and sub-indices (the environmental sub-index was disregarded in the calculations due to the lack of historic data, and as regards the integrity sub-index, we only data on ethical compliance).

Most of the data in the six-by-six correlation

matrix revealed a moderate relationship between the sub-indices (Figure 13).

As a second step, the composite index was determined.

Based on the six different sub-indices, we chose the standardisation method, which represents the percentage change in corporate sustainability over time (between 0 and 100). To this end, minimum and maximum values

Table 15

#### INDICATORS FOR REDUCING ENVIRONMENTAL PRESSURE

No.	Description	Calculation method	Source of data
1.	Proportion of air pressure charge	(air pressure charge/net sales revenues)	General ledger, technical data
2.	Proportion of water pressure charge	(water pressure charge/net sales revenues)	
3.	Proportion of soil pressure charge	(soil pressure charge/net sales revenues)	

Source: Edited by the authors

Figure 13

## AN EXAMPLE OF THE COMPARISON OF COMPETENCIES WITHIN ORGANISATIONAL UNITS

1	0.5234	0.5468	0.5572	0.4321	0.2817	Competencies
0.5234	1	0.2901	0.4571	0.5432	0.1741	Capacity
0.5468	0.2901	1	0.5624	0.1421	0.1111	Ability to renew
0.5572	0.4571	0.5624	1	0.1684	0.1141	Value creation
0.4321	0.5432	0.1421	0.1684	1	0.1517	Increase of assets/financial ma- nagement
0.2817	0.1741	0.1111	0.1141	0.1517	1	Environmental sustainability
	0.5234 0.5468 0.5572 0.4321	0.5234 1  0.5468 0.2901  0.5572 0.4571  0.4321 0.5432	0.5234       1       0.2901         0.5468       0.2901       1         0.5572       0.4571       0.5624         0.4321       0.5432       0.1421	0.5234       1       0.2901       0.4571         0.5468       0.2901       1       0.5624         0.5572       0.4571       0.5624       1         0.4321       0.5432       0.1421       0.1684	0.5234       1       0.2901       0.4571       0.5432         0.5468       0.2901       1       0.5624       0.1421         0.5572       0.4571       0.5624       1       0.1684         0.4321       0.5432       0.1421       0.1684       1	0.5234       1       0.2901       0.4571       0.5432       0.1741         0.5468       0.2901       1       0.5624       0.1421       0.1111         0.5572       0.4571       0.5624       1       0.1684       0.1141         0.4321       0.5432       0.1421       0.1684       1       0.1517

were determined for each sub-index (Table 16), and the test value, which may vary between 37 and 43 percent during the period under review (2010-2017), can be compared with these values.

The second question that we seek to answer: How do sub-indices affect the value of the sustainability index?

The decomposition confirmed that the renewal and value creation sub-indices represent a weakness for the given company (Figure 14).

#### SUMMARY

No economic policy that is committed to collective values can do without the dual ownership. However, duality does not imply

structural constancy; the proportion of public and private ownership may vary over time and space. On the other hand, the involvement of the state in real economic must not lead to a deterioration in the productivity, cost insensitivity and competitive disadvantage of community-owned companies.

The magnitude, economic and social importance of state property justify continuous monitoring of the sustainability of stateowned enterprises and, where necessary, the development of required interventions.

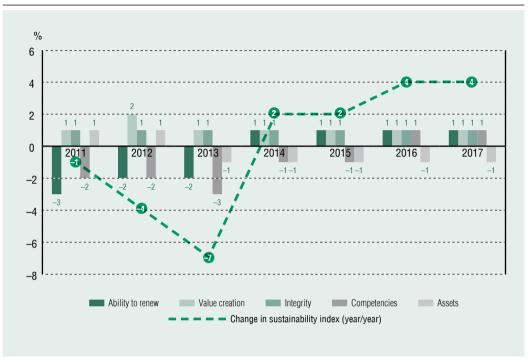
Using a composite index consisting of six sub-indices (ability to renew, value creation, integrity, competencies, increase of assets and environment), it is possible to compare sustainability not only within individual sectors, but also across sectors, and for the owners to take measures based on the results.

Table 16

## **MAGNITUDE OF INDICATORS INCLUDED IN THE SUB-INDEX** (2010-2017)

No.	Sub-index	Indicator	Minimum	Maximum
1.	Integrity sub-index	Legal compliance	0.210	0.720
		Ethical compliance	0.340	0.820
2.	Competencies sub-index	Individual competencies	0.410	0.810
		Organisational competencies	0.380	0.790
3.	Capacity sub-index	Throughput	102,481.000	123,111.000
		Productivity	3,810,000.000	4,022,000.000
4.	Ability to renew sub-index	Technical and technological renewal	0.00001	0.00001
		Portfolio renewal	0.000013	0.000021
		Organisational/managerial renewal	0.000001	0.00000101
5.	Value creation sub-index	ROA	-2.000	3.600
		ROI	-	-
6.	Asset position sub-index	Capital strength	17.600	24.200
		ROI	-1.100	10.300
		Fixed asset	0.991	1.078

#### **DECOMPOSITION OF SUSTAINABILITY**



Source: Edited by the authors

The tools of sustainable enterprise development (value management, environmental management, change management, assets management, knowledge management,

motivation management) are given. It depends first and foremost on the preparedness and commitment of the senior management, how for what and with what results these tools are used.

#### Notes

- <sup>1</sup> New theories concentrate in particular on the role of the state in technological development, the protection and development of strategic industries, its impact on international division of labour, as well as issues related to the oversight of state-owned business associations (Milicz, 2016) and the management of state-owned and municipality-owned business associations (Domokos et al., 2016).
- In developed Western European countries there was a turn of events in the practice of state ownership in the 20th century. In the era of neoliberalism, marked by theorists Milton Friedman and Friedrich August von Hayek, people generally believed that the state was a bad owner; therefore, the companies in its ownership were weaker market players than privately-owned companies with the same profile. Following the

financial crisis of 2008, there was a paradigm shift in this area as well, and state involvement increased (Dietrich, 2012). As a result of the geopolitical and ideological changes occurred in Hungary after 1989, after more than 40 years, it has become possible to re-establish dual (both state and private) ownership, change percentage ownership interests, and privatise state-owned entities, which, especially in the initial period caused serious problems, on the one hand, due to the immaturity of legal background and, on the other hand, that of the privatisation methodology. Following a turn in economic policy after 2010, the role of state ownership has also been revaluated in Hungary.

- <sup>3</sup> Earlier methodological manuals on national accounts (SNA 93, ESA 95), as a recommendation. included the breakdown of the financial (S.12) and non-financial (S.11) corporate sectors by major owner sectors. In particular, revised manuals (SNA 2008, ESA 2010) focus on the group of community-owned companies: on the one hand, they define the concept of 'community-owned sector', which is a combination of public finances and community-owned companies; on the other hand, they regulate several aspects of the accounting of financial relations between owners (government bodies) and the companies they own for statistical purposes.
- The re-nationalisation occurred between 2013 and 2017 had a modest positive impact on the key economic indicators of the companies, while the control and management tasks of the Government increased.
- According to the literature, the concept of 'ecological sustainability' was first used by German Hans Carl von Carlowitz in the 18th century in relation to forestry (wood should only be harvested to such an extent that does not endanger the reproductive capacity of the forest, quoted by Somogyi, 2015. p. 10).

- <sup>6</sup> Schallhart (2011) defines the following types of companies:
  - impulsive company with the strategic goals of aggressive market organisation and success,
  - · loyal company with a hierarchical structure which focuses on traditional values and efficiency,
  - \* strategic company which focuses on maximising profit and competitors,
  - renewable company which seeks to serve the interests of the community in a sustainable manner.
- In our opinion, the price of the product produced /service rendered is not suitable for ensuring ecological sustainability.
- The literature on corporate sustainability distinguishes between sustainability in respect of performance and of the environment (Aier, Dogan 2005). The sustainable development concept applied by macroeconomics is different. The Brundtland Report, defines sustainability as 'a [form of] development that satisfies the needs of the present without adversely affecting the conditions for future generations' (Meadows et al., 1972).
- The Accounting Act also emphasises the principle of going concern, stating that 'Drawing up the financial statements and the accounting records shall be based on the assumptions that the economic entity is capable to sustain operations in the foreseeable future and to continue its activity, and that the termination of or a considerable reduction, for any reason, in the operation is not expected.' [Section 15(1) of the Act C of 2000 on Accounting].
- <sup>10</sup> To our knowledge, this is the first attempt to investigate the Hungarian community-owned companies with a complex and sustainable Although there approach. are relevant recommendations in the international literature,

- detailed analyses (presumably on the basis of business economics, strategic etc. considerations) are not available.
- Of course, the number of indicators can be further increased. In defining them, we sought to define indicators that can be generalised, applied for multiple sectors and quantified within a realistic period of time.
- <sup>12</sup> Today, audited companies (may) evaluate their activities on a voluntary basis by downloading and completing the questionnaire available on the website of the Hungarian State Audit Office of Hungary (this technical assistance facilitates completion of the questionnaire).
- <sup>13</sup> There is extensive literature on the investigation of causal links and empirical analysis of the relationship between competencies and corporate performance (see, for example, Boyatzis, 1981; Büser, 2004).
- <sup>14</sup> Vocational training and higher education play an increasingly important role in competencies adapting to the demand side. TÁMOP grant projects, among other things, have helped realise this.
- 15 '[...] competencies should be regarded as the general capability based on knowledge, experience, values, dispositions which a person has developed through engagement with educational practices.' (EC, 2002. p. 5)
- <sup>16</sup> For a more detailed analysis of the literature on the role of knowledge in companies, see Bélyácz, Kovács, 2017.
- <sup>17</sup> It is worth noting in connection with the fore-going that the possibilities of developing a competency-based organisational structure for public administration are discussed, among others, in Báger, Balogh, 2010; Wildemann, 2009; Veresné, 2005.

- <sup>18</sup> Capacity and productivity, as evidenced by empirical analyses (see, for example, EANPC, 2013), are correlated with production (output) volumes, sales revenues, value added and profit.
- <sup>19</sup> The literature links the examination of the ability to renew primarily to corporate investments and R&D&I expenditures, as also confirmed by the comprehensive research report of Belitz et al. al. (2017) covering five sectors.
- <sup>20</sup> See, for example, Doppler, Lauterburg, 2014; Lauer, 2010.
- <sup>21</sup> The net capital stock  $(K_p)$  is a function of the depreciation rate  $(\delta)$ , the previous year's capital stock  $(K_{p-1})$  and the investment made in the current period (B).  $K_p = (1-\delta) K_{p-1} + B_p$
- <sup>22</sup> In the case of statements prepared for the Central Statistical Office (considering the fact that they have to be signed by one of the top executives of the company), the rate of deliberate fraud is low; deliberate distortions of data can only arise in connection with the accounting of government grants.
- <sup>23</sup> In Hungarian corporate practice, measuring the ability of organisational renewal is novel, partly due to the scarce Hungarian-language literature (one of the few exceptions: Szabó and Csontos, 2016) and partly due to the lack of expectations from the owners. In contrast, in international practice, organisational renewal is seen as a permanent and cyclically recurring task (Baumöl, 2008, p. 2; Kreitz, 2008).
- <sup>24</sup> The concept of value creation has long been used in both macro and business economics. Its wide recognition is due to Porter, who was one of the first author to discuss the issue of the value chain (Porter, 1980).
- <sup>25</sup> 'Shareholder value' is the difference between the enterprise value and the market value of the company's debt (Rappaport, 1986).

- <sup>26</sup> In the case of companies using ISO or the EFQM Model, these concepts are known and quantified.
- <sup>27</sup> In addition to accounting professionals, the concept of value added and the method of its quantification are known (or expected to be known) to corporate managers as well; there is a wealth of literature on this subject. Accounting professionals quantify it at least once a year and evaluate it in textual reports.
- <sup>28</sup> Article 38 of the Fundamental Law of Hungary states that assets owned by the State and local governments are national assets. Section 9 (1) of Act CXCVI of 2011 on National Assets requires local governments to draw up a medium- and long-term asset management plan.
- <sup>29</sup> Standard MSZ ISO 55000:2015 defines asset management as the extent of the capacity of an entity (system, organisation) and its ability to achieve its objectives (see p. 13).

- <sup>30</sup> Environmental pressure: Any impact of a company on the environment that adversely affects the state of the environment (water, soil, atmosphere).
- <sup>31</sup> These aspects appear in the so-called environmental accounting (environmental management accounting, internal ecological accounting, environmental financial accounting and external ecological accounting) (Csutora, Kerekes, 2004; Schaltegger, Burritt, 2010; Hódi, Hernádi, 2012).
- <sup>32</sup> This short-term profitability approach has a serious negative impact on the development of environmentally friendly technologies and products, as evidenced by a number of environmental disasters caused by companies.
- <sup>33</sup> In German-language literature, this topic is discussed under the title 'Nachhaltigkeitsmanagement', while in English-language literature as 'Sustainability Management' (for more detail, see Schaltegger et al., 2003).

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